

# Sameer Anas

## Odoo Techno-Functional Lead · ERP Implementation Consultant

Remote or on-site

GCC · Australia · Canada · US

Transferable Iqama

Saudi driving license

Riyadh, Saudi Arabia (GMT+3)

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### SUMMARY

Odoo Techno-Functional Lead with 6+ years in ERP and 20+ Odoo implementations across every version from 12 to 20, Enterprise and Community. I deliver projects end to end: requirements and GAP analysis, configuration, data migration, UAT, training and go-live, for manufacturing, trading, restaurants, showrooms and service companies, in multi-company and multi-warehouse setups of up to 80 users. I combine functional consulting with hands-on development in Python, PostgreSQL and QWeb, and bring deep Saudi localization experience (ZATCA, VAT, GOSI, EOSB). Co-founder of Noustiq, an Odoo partner, working with clients in the GCC, Australia, Canada and the US.

**20+**

Odoo implementations, v12 to v20

**30%**

less machine downtime after a live Odoo 14 to 17 upgrade

**40%**

faster financial reporting after implementation

**100%**

ZATCA compliance at go-live

### EXPERIENCE

#### Managing Director & Co-Founder · Noustiq, Riyadh

Mar 2026 – Present

- Co-founded an Odoo partner offering implementation, customization, integrations, migrations and upgrades.
- Lead solution design and pre-sales; advise clients on version strategy, licensing impact and custom-module readiness before upgrades.
- Building automation and AI-assisted workflows that run inside Odoo.

#### IT Project Manager · Seen Signals, Saudi Arabia

Nov 2025 – Present

- Manage end-to-end delivery of Odoo ERP, web and mobile projects, from requirements, scope and GAP analysis through configuration, UAT, go-live and adoption.
- Plan Odoo rollouts across Accounting, Sales, Inventory and HR, tailored to each client's operational and financial processes.
- Coordinate functional and development teams on customizations, QWeb reports and API integrations for on-time, on-scope delivery.
- Provide post-implementation support and consulting to keep long-term client relationships.

#### ERP Specialist · Gulf Air Filters Factory Company (GAFCO), Riyadh

Sep 2023 – Sep 2025

- Upgraded a live manufacturing environment from Odoo 14 to Odoo 17 without stopping production, optimizing production processes and strengthening financial controls.
- Built custom Odoo modules for inventory, production scheduling and quality control; machine downtime dropped by 30%.
- Led a team of digital transformation specialists and aligned IT, operations and finance on ERP goals.
- Continuously refined the ERP to match the plant's evolving needs and drive process improvements.

#### ERP Specialist · Samara Group, Al Khobar

Nov 2021 – Oct 2023

ERP Specialist (May 2022 – Oct 2023) · Web Developer & IT Specialist (Nov 2021 – May 2022)

- Administered Odoo across the group: security, access rights, user permissions and workflows.
- Analyzed business processes to improve ERP workflows and align them with company goals.
- Built web interfaces with HTML, CSS, JavaScript and Python; wrote documentation and trained users.

**Founder & Software Consultant** · Eori Soft, Islamabad

Sep 2021 – Dec 2022

- Founded and ran a software consultancy; architected and delivered full-stack products and REST APIs with an agile team, from design and testing to support.

**Project Manager** · Straight Technologies, Islamabad

Jul 2019 – Jul 2021

- Worked directly with clients on requirements and delivered Flutter mobile apps for retail and hospitality.
- Designed a modular app architecture that improved maintainability and scalability.

**Earlier:** Frontend Developer (freelance, 2021) · IT Administrator, Moonlight Restaurant (2020) · Graphic Designer, Ezze Print (2020) · Flutter Developer, Straightup Technologies (2019 – 2020)

**SKILLS**

|                       |                                                                                                                                                                                                                                                                                                                                                                                                                                                                      |
|-----------------------|----------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------------|
| ERP & platforms       | Odoo v12 – v20 (Enterprise & Community), Odoo.sh, Odoo Studio · exposure to SAP and ERPNext                                                                                                                                                                                                                                                                                                                                                                          |
| Functional consulting | Requirements gathering, GAP analysis, process mapping & BPR, SRS / BRD, UAT, user training, go-live support                                                                                                                                                                                                                                                                                                                                                          |
| Localization          | ZATCA e-invoicing, Saudi and GCC VAT, Saudi payroll, GOSI, EOSB, multi-company and multi-currency                                                                                                                                                                                                                                                                                                                                                                    |
| Technical             | Python, PostgreSQL, XML / QWeb, JavaScript, HTML / CSS, REST APIs, data migration, Git, Linux, DigitalOcean                                                                                                                                                                                                                                                                                                                                                          |
| Delivery              | Project and stakeholder management, Agile / Scrum, team leadership, remote delivery across time zones                                                                                                                                                                                                                                                                                                                                                                |
| IT infrastructure     | Microsoft 365, Google Workspace, servers, networking (DNS / DHCP / VPN), backup & DR, IT policies                                                                                                                                                                                                                                                                                                                                                                    |
| Odoo modules          | <div>Accounting</div> <div>Invoicing</div> <div>Sales</div> <div>CRM</div> <div>Purchase</div> <div>Inventory</div> <div>Manufacturing / MRP</div> <div>Quality</div> <div>Barcode</div> <div>Employees</div> <div>Payroll</div> <div>Attendance</div> <div>Time Off</div> <div>Recruitment</div> <div>Expenses</div> <div>Project</div> <div>Timesheets</div> <div>Point of Sale</div> <div>eCommerce</div> <div>Fleet</div> <div>Documents</div> <div>Studio</div> |

**INDUSTRIES**

Manufacturing · Trading & distribution · Restaurants & food service · Showrooms & retail · Technology services

**EDUCATION & CERTIFICATIONS**

**BS Software Engineering**

Riphah International University, Islamabad · 2015 – 2019

**Business Analysis & Process Management**

Coursera · August 2024

**Odoo Functional Certification (v16)**

Odoo · December 2022

**Mastering Agile Scrum Workshop**

Udemy · April 2023

**LANGUAGES**

**English**

Professional

**Arabic**

Conversational

**Urdu**

Native

**REFERENCES**

Available on request.